

**Likable + Competent + Qualified  
= Interview and Networking Success**

Your background is already in line with the company or role specifications!

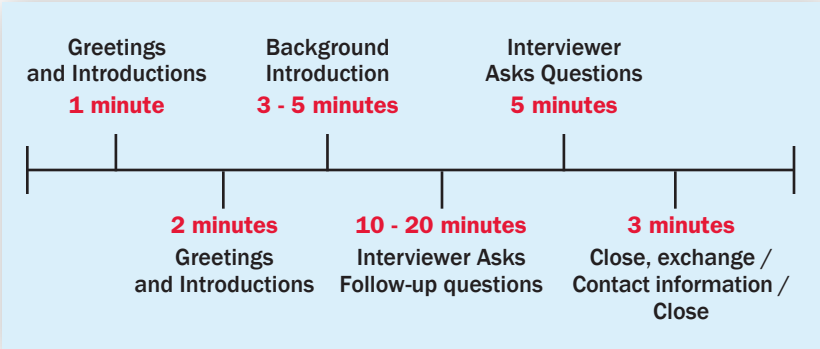
Have fun with the interview. Take the pressure off of yourself!

Learn everything you can about the opportunity!

You have a lot to offer, now let the interviewer know!

**Close!**

-  **Know Your Resume**
-  **Research the Organization and Strategize Questions**
-  **Translate Military Verbiage into Industry**
-  **Take Ownership of Your Accomplishments**
-  **Posture, Demeanor and Professionalism**
-  **Include All Interviewers and Use Names**



- Tailor your experience to the position
- Include applicable work/ community / education / part-time work
- Keep career gap and job transition explanations brief – focus on positive career experience
- Connect achievements to job or focus area
- Ask strategic questions
- Close Close Close!